

# 2022 DECEMBER QUARTERLY REPORT

## Accelerating Momentum

Shaping India's health system by owning and contributing to strategic healthcare agenda





# President's Message

**Dr. Shravan Subramanyam**

President, NATHEALTH

President & CEO, GE Healthcare India & South Asia and  
Managing Director, Wipro GE Healthcare



Dear NATHEALTH Family,

I am glad to share with you "NATHEALTH Quarterly Report - December 2022".

As we inch closer to the end of our third quarter, there are various successful activities that I would like to showcase in this report. Our key themes and focus for this quarter have mainly revolved around Thought Leadership, Government Engagements, Regional Impact, Partnerships, and CSR.

Our momentum has accelerated, as is evident from the numerous initiatives we conducted over this quarter. Be it for the dialysis project, TB eradication, AMR, organ donation awareness, healthcare financing, or digital backbone for advanced point of care diagnostics through ABDM - NATHEALTH has taken the levels ahead by partnering strategically with various relevant industry partners and Government offices.

Our regional push was elevated with major roadshows in Telangana, Nagpur, and Eastern India. Along with deep and meaningful dialogues with Governments like Andhra Pradesh, Jharkhand, Telangana, UP, and Maharashtra. The collective outcome of these string of discussions has started showing results in the form of collaborative MoUs, roadshows, and other healthcare reforms & actions.

As was the vision of this year, we have also increased our efforts towards global partnerships. Two pertinent ones being with Netherlands and Australia. Additionally, both our CSR Charter key projects focusing each on vaccine hesitancy and quality healthcare, have found strong sectorial support, which has helped in their progress.

As we move on to the next step of actions, I am sure we shall receive the same support from all our members and stakeholders, as we have so far. Next on the agenda are interesting activities ranging from our annual event to global actions and impactful regional roadshows.

I would like to take this opportunity to thank the entire Leadership Team, the GC, Past Presidents & our members for their continuous support, due to which we have reached an elevated level of achieving our desired outcomes that are aligned with the NATHEALTH 3.0 Agenda. May the momentum stay strong as we enter 2023.

I wish everyone Season's Greetings and a Very Happy New Year.



# NOVEMBER 2022 HIGHLIGHTS

Key initiatives & outcomes

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## Section details

- Interaction with Smt Vidadala Rajini, Hon'ble Minister for Health, Family Welfare and Medical Education, Govt. of Andhra Pradesh
- South Chapter meeting with key Andhra Pradesh Government officials
- NATHEALTH organizes Organ Donation System workshop in association with the Jharkhand Government; with an MoU in making
- NATHEALTH announces Uttar Pradesh Roadshow with UP Government
- Discussions with MoHFW for Whitepaper on Dialysis Delivery in India
- Meeting with DOP Smt S. Aparna regarding India MedTech Expo 2022
- NATHEALTH's participation in ADB NHA webinar on ABDM adoption
- Collaborative discussions with the Netherlands Embassy
- Meeting with Invest India on VGF reforms, health FDI & investments
- MoU between NATHEALTH and Vidarbha Hospitals Association
- MoU between NATHEALTH & Shalinitai Meghe Hospital & College
- NABH's strong support for 'We Stand for Quality' CSR initiative
- Point of care diagnostics through ABDM initiative moves ahead
- Formulation of Dialysis Standards initiative with NABH moves forward
- R&D Pavilion discussion with industry for India Med Tech Expo 2022
- NATHEALTH Western Region Roadshow conducted successfully
- Ready to launch: Whitepaper on 'Dialysis Delivery in India'
- NATHEALTH's revamped website launched
- NATHEALTH announces its annual summit 'Arogya Bharat 2023'

## NOVEMBER Spotlight

### NATHEALTH interaction with Smt. Vidadala Rajini, Hon'ble Minister for Health, Family Welfare and Medical Education, Government of Andhra Pradesh



NATHEALTH had the honor of interacting with Smt. Vidadala Rajini, Hon'ble Minister for Health, Family Welfare and Medical Education, Government of Andhra Pradesh, along with Shri. M.T Krishna Babu IAS, Principal Secretary to Government Health, Family Welfare & Medical Education, and Shri. G.S Naveen Kumar IAS, Secretary to Govt (FAC) Health, Family Welfare & Medical Education.

The meeting revolved around sharing of knowledge compendium on Diagnostics, Senior Care, Value Based Procurement, Digital Health, India-Africa collaboration, and Home Care. NATHEALTH team received

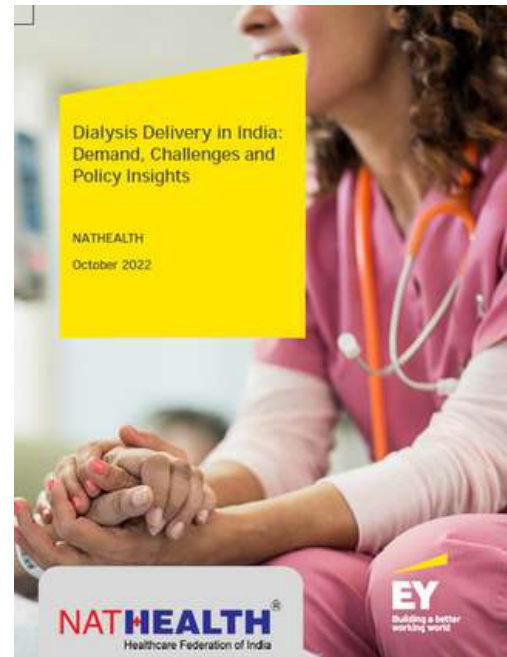


valuable thoughts and expertise of the Minister through this interaction. The next step will include collaboration and working together as a Joint Action Taskforce on various healthcare agendas.

## NOVEMBER Spotlight

### NATHEALTH initiates discussions with the MoHFW for Whitepaper on Dialysis Delivery in India: Demand, Challenges & Policy Insights

NATHEALTH has shared its recommendations along with the Whitepaper on Dialysis Delivery in India: Demand, Challenges and Policy Insights with Shri Rajesh Bhushan Ji, Union Health Secretary. NATHEALTH has shared this document after thorough discussions with the entire NHSRC team, particularly Dr. Ranjan Roy Chowdhury. The next step is to deliberate on the said whitepaper with the MoHFW to project the mission ahead.



#### What is the Dialysis Whitepaper?

NATHEALTH, along with E&Y has released a whitepaper titled "Dialysis Delivery in India: Demand, Challenges and Policy Insights". The report provides detailed analysis of the dialysis landscape in India, determining India's readiness in meeting the dialysis demand, while also improving the quality of services to maintain international standards.

#### Meeting with DOP Smt S. Aparna regarding India MedTech Expo 2022

NATHEALTH leadership recently met Smt S. Aparna, Secretary, Department of Pharmaceuticals, Ministry of Chemicals and Fertilizers, for a discussion regarding the upcoming DOP's India MedTech Expo in December 2022. NATHEALTH is supporting the Expo in the following areas:

- Organizing a session on 'Future Trends in MedTech for Geriatric & Home-based care' with ASLI and MTAI
- Mobilizing industry diaspora for Hospitals and Diagnostics providers (with FICCI)
- Focus on low cost diagnostics and impact on NCD burden in India (with ADL)
- Promoting VBP (with APACMED)
- Pushing the agenda of PLI in MedTech sector



## NOVEMBER Spotlight

### NATHEALTH organizes Organ Donation System workshop in association with the Jharkhand Government; with an MoU in making

NATHEALTH held a meeting with the Jharkhand Government to create an MoU on the "Roadmap to transform cadaver organ donation system" in the state. Present in the meeting were Shri A.K.Singh, Addl Chief Secretary, Dept.



of Health, Medical Education & Family Welfare; Shri Alok Trivedi, Addl Secretary, Dept. of Health, Medical Education & Family Welfare; Dr. Bhuvneshwar P. Singh, MD, NHM; Dr. Rajiv, Nodal Officer, SOTTO; Team from RIMS and DME; and Dr. Harindra Barua, Medical Superintendent, RIMS, Ranchi. In the meantime, as the next step, NATHEALTH organized a workshop on Organ Donation System in association with the Jharkhand Government.

### NATHEALTH announces Uttar Pradesh Roadshow with UP Government

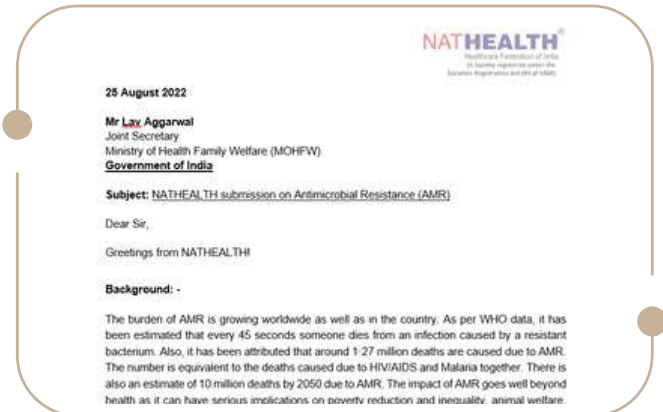
Titled 'All Hands on the Deck'- Private Sector Partnerships for Healthcare Excellence and Universal Health Coverage in Uttar Pradesh, the Roadshow is a collaborative effort of the Department of Medical Health & Family, Government of Uttar Pradesh, SACHIS, ACCESS Health International and NATHEALTH.

**Roadshow context:** Between 2018-2021 a network of approximately 2,800 public and private hospitals has been established under PM-JAY. As PM-JAY enters the next phase of implementation with attractive Health Benefit Package 2022 rates and more, there is an increase value proposition for the private sector hospitals to join and service PM-JAY. In the above context the government recognizes the role of private sector to create excellence in healthcare and realize the goals of Universal Health Coverage for the state.

## NOVEMBER Spotlight

### NATHEALTH taskforce submitted concept note on AMR to MoHFW

NATHEALTH recently met with Shri Lav Aggarwal, Joint Secretary, Ministry of Health Family Welfare (MoHFW), Govt for discussions on AMR and the Federation has also submitted a concept note on Antimicrobial Resistance (AMR) to MoHFW.



#### Following suggestions were shared by MoHFW:

- Creation of an awareness communications campaign to voice the AMR issue to sensitize and brief the masses.
- Proposal from NATHEALTH regarding its role in the campaign.
- Further discussions to be undertaken with Dr. Lata Kapoor (NCDC).

### NATHEALTH's participation in ADB NHA webinar on ABDM adoption

NATHEALTH participated in a ADB NHA webinar on ABDM adoption. The event shed light on Government of India's experience of designing a robust national digital health mission, including challenges faced during the implementation. The event also shared useful inputs for ADB DMCs to build a road map towards patient-centered health ecosystem through the adoption of digital health technologies.



## NOVEMBER Spotlight

### Meeting with Invest India on VGF reforms and an enabling environment for health FDI & investments

In a progressive meeting with Mr. Deepak Bagla, Managing Director and CEO, Invest India, NATHEALTH initiated discussions regarding VGF reforms and an enabling environment for health FDI/general investments in India. The meeting spoke about:

- VGF scheme for hospitals PPP
- Need for disruptively scaling healthcare infrastructure in India
- Rationale for not capping the user tariffs for market patients
- Consideration of the O&M cost
- Importance of making the bidding variable to be the amount of VGF
- Streamlining the approval process of the Central Government VGF scheme

### NATHEALTH South Chapter meeting with key Andhra Pradesh Government officials

NATHEALTH's South Chapter delegation recently met with the Andhra Pradesh Government officials to initiate collaboration. The meeting was held with Shri M.T. Krishna Babu, Principal Secretary, Health, Medical & Family Welfare, Government of AP; and Shri G.S. Naveen Kumar, Special Secretary, Health, Medical & Family Welfare, Government of AP.

#### Key features of the meeting:

- Creation of a 2035 Vision Document for the state of AP
- A Roadshow in Vijayawada
- Joint Roadshow at Tirupati
- Skilling & training programs
- Comprehensive cancer care program
- POC or pilots around screening, diagnosis, prevention in healthcare
- Joint work in home & senior healthcare



## NOVEMBER Spotlight

### Point of care diagnostics through ABDM initiative moves ahead

NATHEALTH, along with the Ministry of Women and Child Development and 8 core healthcare organizations across MedTech, hospitals and diagnostics (radiology), have created an advocacy blueprint on point of care diagnostics through ABDM. ADL and EY are partners for the same.



In a recent development, NATHEALTH President Dr. Shravan Subramanyam met with the officials from MoHFW along with a delegation from NATHEALTH. Basis the same, ADL has created certain actionable steps, in which assistance from partner organizations is solicited.

The initiative will improve low-cost diagnostics and enable immense provider relief, if the implementation loopholes can be plugged in. NATHEALTH has also taken advice from select senior IAS officers on how to proceed on the initiative, by drawing upon the Federation's recent experience in digital systems innovations like organ transplant network through ABDM.

### Expert Speak Series webinar held on 'Exploring the growth potentials of Eastern India healthcare sector'

NATHEALTH recently conducted an Expert Speak Series webinar on 'Exploring the growth potentials of Eastern India healthcare sector'. The event is a part of the larger Expert Speak Series that NATHEALTH regularly conducts for its members. The session highlighted the growth opportunities, challenges, and possible solutions for scaling up the healthcare sector in Eastern India. Next steps for identifying potential partnerships with various Eastern India state Governments were also explored.



**NATHEALTH initiates collaborative discussions with the Netherlands Embassy**



The Embassy of the Kingdom of The Netherlands recently held an interactive group discussion between the Netherlands trade delegation and Indian healthcare leaders. The session was jointly organized with NATHEALTH and Arthur D. Little. The round table discussion was arranged under the aegis of India Trade Mission on Digital Healthcare.

The Netherlands-India Healthcare Group Discussion revolved around:

- Potential opportunity areas with Indian hospitals for solutions on health and safety developed by Netherlands.
- Potential need areas for solutions in affordable healthcare access.
- Road map for collaboration between Indian and Netherlands' companies.

**India & Netherlands joint working areas for improved health outcomes**

India and the Netherlands have a joint ambition to provide high-quality, affordable and accessible healthcare to all. Rapid developments in India create opportunities for the adoption of e-health concepts from the Netherlands and the joint development of new solutions that help bring care from the hospital to the home. NATHEALTH and its stakeholders look forward to explore these opportunities.

**NOVEMBER Spotlight**

**Formulation of Dialysis Standards initiative with NABH moves forward**



NATHEALTH's mission to push the formulation of dialysis standards have moved a step ahead. After regular interactions with Dr. Atul Mohan Kochhar, Chief Executive Officer, National Accreditation Board for Hospitals & Healthcare Providers (NABH), the initiative to include Dialysis Standard as part of NABH Standards have gone to the next level.

Recently, NATHEALTH's Core Group on Dialysis met with Dr. Kochhar and subsequently shared with the NABH office:

- Comments on Dialysis Centre Standards
- Standardized Templates Library, including HD Forms/Checklist

The documents were aptly updated with suggestions and recommendations from the healthcare industry stakeholders.

The overarching vision is that dialysis standards would help improve the general quality of dialysis delivered to ESRD patient and would give value-based care to patients. As a custodian of quality and standards, NABH can prepare Dialysis Standards for India. This would also help private stand-alone dialysis centres to get NABH accredited.

Standards: Management of Dialysis Centre

Sl.No.	Objective	Standard	Interpretation	Proposed Interpretation (Detailed specific)	Assessors	Recommendation
1	Commitment	a) Patient requiring continuous monitoring beyond scope of care shall be referred to identified facility.	For patients requiring unscheduled dialysis, the centre shall have a tie up with appropriate facility.	1. Dialysis centre (clinic/hospital) may not require external facility tie-up. Transition centre to have a tie-up for an ambulance and ICU with a nearby hospital.		
2	Care	b) Assessment is done in all patients before procedure.	The clinical assessment shall also reflect the working diagnosis. The assessment shall also cover history, co-existing diseases (e.g., Hypertension, Diabetes mellitus, COPD, asthma etc.) vital signs, documentation of drug therapy, review of the medications the patient is taking currently etc. The pre procedure instructions shall include but not limited to: written instructions about arrival time, attire, fasting requirements, post-procedure advice, driving limitation, need for responsible accompanying adult etc.	1. One-time Pre-procedure shall be valid for 6 months and patient profiling that captures medical history are sufficient. 2. Before each dialysis procedure treatment BP, Weight, temperature, any health issues after the latest dialysis to be checked and documented.		
3	Care	c) Informed consent is taken before procedure	There shall be separate consent for procedure and sedation/anaesthesia. Informed consent shall adhere to statutory norms. Informed consent shall include information regarding the procedure, its risks, benefits, alternatives and as to who	1. Dialysis is a chronic therapy hence one time consent every six months is sufficient. Standard consent form will be shared with NABH by industry.		There is no admission of sedation/anaesthesia to dialysis patients for or during dialysis procedure.

## NOVEMBER Spotlight

### R&D Pavilion Discussion with Industry for India Med Tech Expo 2022

NATHEALTH was recently a part of an industry-wide meeting organized by FICCI regarding the R&D Pavilion at DOP's India Med Tech Expo 2022. The purpose was to identify and nominate the Research Projects/Products/Innovations, which can be exhibited at the said R&D Pavilion. Additionally, NATHEALTH's MedTech members were urged to share a brief overview of their infrastructure/R&D capabilities to create the India Innovation Journey for the Expo.

### NATHEALTH Western Region Roadshow conducted successfully

NATHEALTH has successfully conducted its 2nd roadshow, which was organized on 25th November 2022 at Nagpur in Maharashtra. One of the highlights of the event was a special message from **Shri Nitin Gadkari, Minister of Road Transport and Highways of India, Government of India**, regarding the importance of building healthcare infrastructure. He also offered his support to NATHEALTH and its agenda for the growth of Indian healthcare.

Attendees included Healthcare providers, Diagnostic players, MedTech companies, Government Officials, Start-ups, Incubators, Innovators & more. NATHEALTH expresses its heartfelt thanks to all the members who attended and made this event successful. A detailed event report will be released soon.



## NOVEMBER Spotlight

### MoU signed between NATHEALTH and Vidarbha Hospitals Association

The MoU was signed with the purpose of collaboration and co-operation between the two to promote an effective use of each others' resources, memberships, and provider wider representation of the healthcare industry to key stakeholders in areas of policy making and creating a win-win suitable environment.

#### Key features of the MoU include:

- Formulate a patient charter for creating awareness and building trust between patients and hospitals
- Support & jointly organize public awareness activities
- Support & disseminate information regarding events organized
- Discover areas of mutual growth



### MoU signed between NATHEALTH & Shalinitai Meghe Hospital & College

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**NOVEMBER Spotlight**

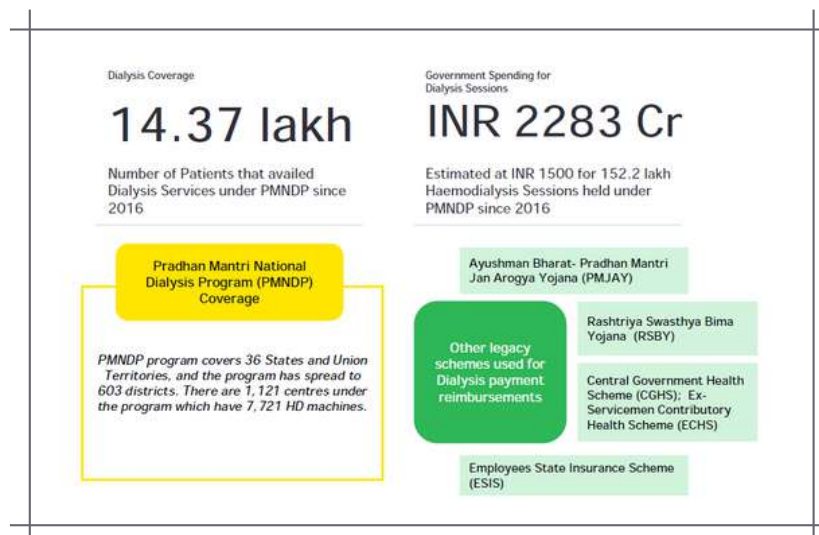
**Ready to launch: Whitepaper on 'Dialysis Delivery in India: Demand, Challenges and Policy Insights'**

NATHEALTH, along with E&Y, will soon release a whitepaper titled "Dialysis Delivery in India: Demand, Challenges and Policy Insights". The report provides detailed analysis of the dialysis landscape in India, determining India's readiness in meeting the dialysis demand, while also improving the quality of services to maintain international standards.

As per government estimates, nearly 220,000 patients develop ESRD in India, leading to an annual additional dialysis demand of 34 million treatment sessions. With only 4950 dialysis centres and 2600 nephrologists, this will prove to not be sufficient to meet upcoming demand of dialysis as this disease gains traction due to various sociological and environmental factors.

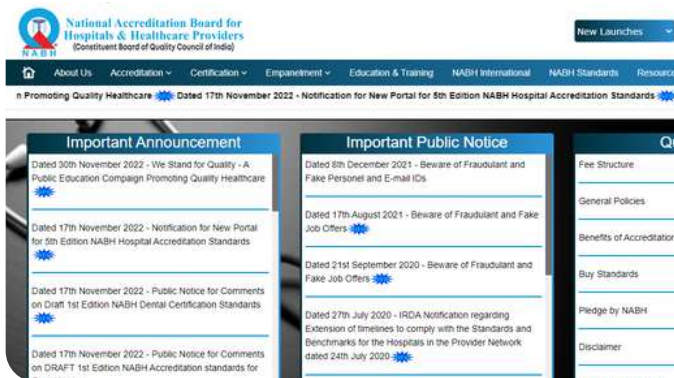
**Report Highlights**

- Dialysis Landscape of India
- Need for Standalone Dialysis Centres
- Human Resource Required for Dialysis
- Key Challenges in the Dialysis Ecosystem
- Global Perspective for Dialysis
- Focus on Clinical Outcomes and Standards
- Key Recommendations



## NOVEMBER Spotlight

### NABH brings in strong support for 'We Stand for Quality' CSR initiative



NABH has stepped in with a strong support for NATHEALTH's new CSR Charter project - We Stand for Quality - that was kicked off recently. As the next step, NABH has started inviting its members and NABH-accredited hospitals to join the initiative. The details have also been posted on NABH's website.



In collaboration with **NATHEALTH**  
Healthcare Federation of India

#### WHAT'S THE MISSION

Taking quality in healthcare high up on the agenda and changing health seeking behaviour for improving health outcomes

#### WHAT WILL BE ACHIEVED

**Awareness on...**  
Understanding of quality  
Differentiation between good & bad quality  
Indicators & standards of quality  
Free services & quality care at cost

<p><b>What is the project?</b> Simplifying key sectoral issues under the 'We stand for Quality' campaign and bringing it to the forefront of the industry's agenda</p>	<p><b>Who will lead?</b> NATHEALTH, Member Organizations, Quality Accreditation Agencies, Key Government Quality Stewards, Stakeholders, IOLs, Associations</p>
<p><b>How will it run?</b> An intense mass media public education programme to support Government's quality priority, by unpacking the key indicators for quality healthcare</p>	<p><b>Who should support?</b> All organisations who want to join this movement towards quality &amp; patient safety alongside healthcare value</p>

We invite you to support the initiative through **Resources. Technical assistance. Active participation. Funding.**

Email: [anvesha.pandey@nathealth.co.in](mailto:anvesha.pandey@nathealth.co.in)  
Visit: [www.nathealthindia.org](http://www.nathealthindia.org)

### Two site visits conducted for Win with Vaccines CSR project

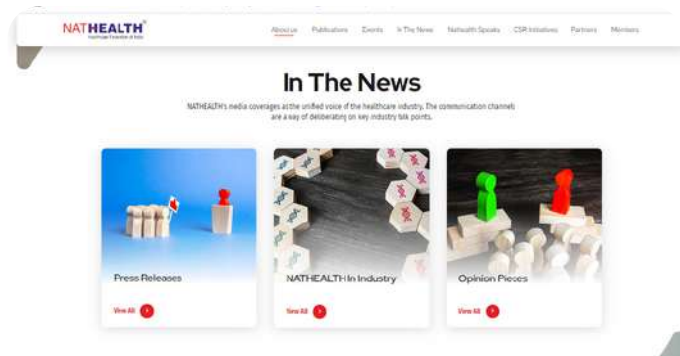
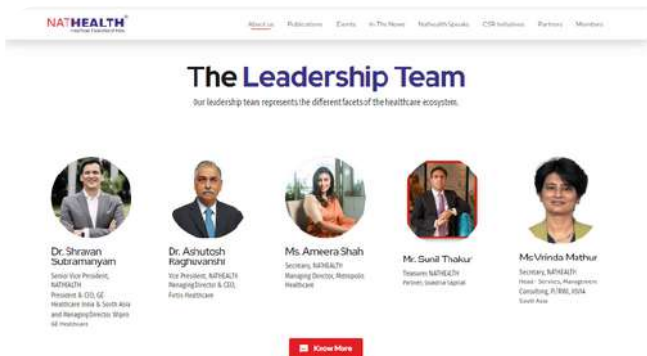
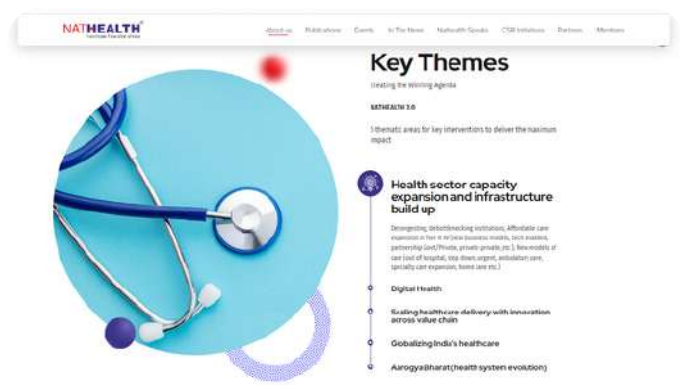
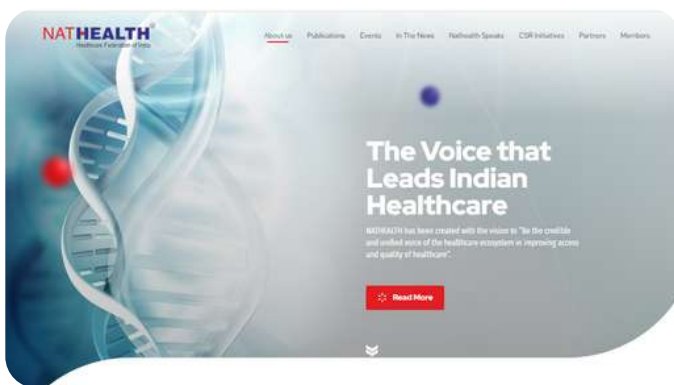
Supported by NATHEALTH, Win with Vaccines is a CKD initiative to build vaccine confidence in five low-coverage districts across Assam and Haryana. As a part of the initiative, NATHEALTH and Mazars visited the field to review the progress of the Win with Vaccines CSR initiative. The visits were made at Baksa in Assam (picture above) and Nuh in Haryana (picture below). The team met the District co-ordinators, Influencers and had community meetings.



## NOVEMBER Spotlight

### NATHEALTH's revamped website launched

NATHEALTH is glad to share that its revamped website is now officially launched. Based on the lines of the 3.0 Agenda, the project was implemented through curation of content with an updated library to make it more attractive and user friendly, ultimately resulting in increased audience engagement and easier navigation for the end user.



### NATHEALTH welcomes its new members

NATHEALTH is happy to share that new members are joining the Federation on a consistent basis. Most recent members are:

- Mr. Amitabh Dubey, Novartis Healthcare Pvt. Ltd. (Pharma)
- Dr. Arunangshu Ganguly, HealthWorld Hospitals (Healthcare Provider)
- Dr. Shanay Vikram Shah, Shalby Limited (Healthcare Provider)
- Dr. Santosh Shetty, Kokilaben Dhirubhai Ambani Hospital (Healthcare Provider)
- Mr. Kalyan Sivasailam, 5C Network India Pvt. Ltd. (Startup/ MedTech)
- Dr. Raajiv Singhal, Marengo Asia Healthcare (Healthcare Provider)
- Mr. Dheeraj Jain, Redcliffe Life Images (Diagnostics)
- Mr. Bidhan Chowdhury, TaCa Healthcare (Healthcare Provider)
- Mr. Mayur U Shetty, CEO, Blackfrog Technologies (Health Tech)
- Mr. Nitin Aggarwal, Axis Bank Ltd. (Banking)

## NOVEMBER Spotlight

### NATHEALTH announces its annual summit 'Arogya Bharat 2023'

NATHEALTH has officially announced its annual event 'Arogya Bharat 2023' to be held on 22nd & 23rd March 2023 in New Delhi.

#### Overarching theme:

Redefining the role of private sector in achieving UHC - Addressing current barriers & unlocking critical pathways.

Along with various deliberations on achieving UHC, the event will also feature:

- Healthcare CSR Awards Ceremony
- Digital Health and Business Opportunity pavilion
- Start-up Innovation Hub & Hackathons

#### Event spotlight to be on below Critical Building Blocks of the Indian healthcare system:

- Financing universal health coverage in India & Redefining the role of private sector
- Embrace 'Continuum of Care'
- Global opportunities from India's healthcare
- Leapfrog with Tech & Digital Solutions
- Enable Private Enterprise, Demonstrate real demand
- Firmly commit to standards & quality
- Strategic CSR & Catalyze innovation
- Revolutionize Medical Education



# NOVEMBER Spotlight

## Proactive Communications & PR Campaigns

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**TRENDING:** Freddy Review | Gujarat Election | FIFA 2022 | Steve Smith | ICSE Exam | Khatu Shyam | Viral Video

**FIFA WORLD CUP 2022** FULL COVERAGE HERE

### Exponential growth of Superbugs: Strong multi-sectorial steps needed to stem growing threat of AMR

According to Lancet, AMR was linked to 1.27 million deaths in 2019. In 2016, the Review on AMR commissioned by the British government estimated that by 2050, AMR could claim 10 million lives or one life every three seconds globally.

Updated Nov 30, 2022 | 12:22 PM IST

Share This Article

NATHEALTH #WeStandWithIndia @nathealthindia - Nov 2  
#IndianHealthcare proved its potential to adapt & grow during the pandemic. It also highlighted a lot of scope in the industry that we can tap into to make #Healthcare #accessible & #affordable for all. Here are a few of them.

**NATHEALTH**  
National Healthcare Federation of India

### Opportunities To Improve the Healthcare Industry

- Public Financing Models
- Skill & Education Expansion
- Integrated Care Ecosystem
- Integrated Global Supply Chain
- Uplifting Start-up Ecosystem

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### Not a single taker for Rs 50,000 crore scheme to set up hospitals in non-metro areas

Under the scheme, scheduled commercial banks were allowed to provide credit with interest rate, capped at 7.95 per cent per annum, for projects in the healthcare sector. A maximum of Rs 100 crore per project was to be disbursed.

SUMI SUKANYA DUTTA | NOVEMBER 01, 2022 7:11:24 AM IST

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### NATHEALTH key budget recommendations focus on transforming India into a 5 trillion USD economy on a healthy foundation

By EY News Bureau | Dec 7, 2022

NATHEALTH #WeStandWithIndia @nathealthindia - Nov 28

The interaction meeting also saw active participation from prominent public figures like Shri MT Krishna Babu IAS, Principal Secretary to @ArogyaAndhra as well as Shri G.S. Naveen Kumar IAS, Secretary to Govt. (FAC) Health, Family Welfare & Medical Education, Andhra Pradesh. 2/2

NATHEALTH #WeStandWithIndia @nathealthindia - Nov 15

The Pradhan Mantri National Dialysis Program launched by the @MHA-FIC INDIA in #PublicPrivatePartnership mode aims to make Renal-care services affordable to BPL citizens. It is active in 35 states with 1146 centers & has successfully provided #DialysisCare to lakhs of patients!

**15.44 lakh**  
Patients Availed Dialysis Services under  
Pradhan Mantri National Dialysis Programme

### Despite challenges, medical device industry in India has potential for high growth

According to government data, there are 750-800 domestic medical device manufacturers in India, with an average investment of \$2.3-2.7 million and an average turnover of \$5.2-6.9 million.

Written by **Gautam**

November 29, 2022 10:00:00 am



The sector is highly capital intensive with a long gestation period and requires continuous innovation of new technologies and training of healthcare professionals to adapt to new technologies for rapid innovation. (1)

By **Curuprasad S**

The Indian medical devices industry comprises four segments – consumables

NATHEALTH #WeStandWithIndia @nathealthindia - Nov 15

In our pursuit of enhancing the #Healthcare ecosystem of the nation, #NATHEALTH leadership from the Southern Chapter met official representatives from the @ArogyaAndhra & discussed the way forward to uplift the healthcare sector in the state. Learn more:



LinkedIn.com  
NATHEALTH - Healthcare Federation of India on LinkedIn: In our pursuit of enhancing the healthcare ecosystem of the nation, we are continuously meeting, innovating, collaborating & moving forward ...

NATHEALTH #WeStandWithIndia @nathealthindia - Nov 28

In a move towards making #healthcare #affordable & #accessible for all NATHEALTH team met & interacted with Smt. @VidadalaRajini, Hon'ble Health Minister for MoHFW, Andhra Pradesh. @ArogyaAndhra 1/2

# OCTOBER-DECEMBER 2022 HIGHLIGHTS

Key initiatives & outcomes

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## Section details

- Collaboration with DoP's India MedTech Expo 2022
- Sectorial meeting to remove roadblocks for Government collaborations
- Interactive meeting on NPPA's IPDMS Ver 2.0
- NATHEALTH's collective CGHS responses to Union Health Secretary
- Meeting with NITI Aayog to strengthen & expand health infrastructure
- Progress meeting with Health Ministry on Pradhan Mantri TB Mukht Bharat Abhiyaan
- NATHEALTH's Healthcare Financing Whitepaper
- Event on Digital Transformation in Healthcare: Opportunities for India and Australia
- Partnership with ET Summit, Mumbai for higher stakeholder involvement
- Mid-term progress report created & shared on Win with Vaccines project
- NATHEALTH organized the Eastern Region Industry meet
- NATHEALTH wraps up Expert Series with 11 successful webinars
- NATHEALTH's campaign #WeStandWithIndia wins Golden Sabre Award
- NATHEALTH announces 2 new membership tiers

## Building and Enhancing Public & Government Trust

### Collaboration with DoP's India MedTech Expo 2022

The Department of Pharmaceuticals in association with FICCI is organizing the National MedTech Expo 2022, from 9th to 11th December at Pragati Maidan, New Delhi, with the focus to showcase India's journey and opportunities in the sector. NATHEALTH is happy to share that it has been chosen to be a part of the event organizing committee.

You may visit the event website <https://indiamedtechexpo.in/> for further details. NATHEALTH has initiated a campaign to gauge the industry's interest in this mega event. A survey form has been circulated for the same. NATHEALTH members and healthcare players can [click here](#) to fill the Survey Form & express interest.

#### Event Highlights

- Inauguration by Hon. Prime Minister of India.
- A Reverse Buyer Seller Meet (RBSM) with delegations from CIS, AFRICA, and SAARC.
- More than 200 Hosted Buyers for planned B2B and B2G meetings to encourage foreign investments in new areas of Indian MedTech.
- Collaborate with related departments/organizations such as DBT, CISR, IITs, state governments and others.
- A separate section on 'Evolving Technologies in MedTech Sector'.
- Future Pavilion
- R&D Pavilion
- Start-up Pavilion
- PLI Pavilion
- Government Pavilion
- States Pavilion
- Open House with Regulators





## Building and Enhancing Public & Government Trust

### Initiative to remove roadblocks for Government collaborations

NATHEALTH organized a series of meetings with NITI Aayog and the Ministry of Health & Family Welfare, to explore areas of collaborations and locate the roadblocks in creating such partnerships. NATHEALTH has invited ideas and interests from industry stakeholders on the areas that came up during these discussions.

NATHEALTH would like to provide an opportunity to collectively engage with the Government and its collaborators to remove some of the roadblocks to accelerate the industry's growth momentum. Many of NATHEALTH's forums are already active in these areas and it's important to gauge how they can be further sharpened with combined efforts.

#### Highlights of the initiative:

- A 1 pager preliminary note highlighting industry's suggestions outlining how NATHEALTH can facilitate the opportunity conversion, implementation and secure support from Government as required.
- Request for concrete output/timelines to tackle the roadblocks.
- Investment potential between India and Africa and specific projects which interests players in geographic expansion, partnership, and investments specifically in MVT/insurance sector/other sectorial opportunities.
- Concrete suggestions to offer financial inclusion to missing middle population in India or grow the insurance coverage.
- VGF reforms and any project proposal pending for government approval in healthcare (Brownfield/Greenfield/PPP).
- PM-JAY and other social insurance program participation uptick by private sector.
- Grow the digital health adoption and footprint as per the ABDM framework.

## Building and Enhancing Public & Government Trust

### Interactive session on NPPA's recently-launched IPDMS Ver 2.0

NATHEALTH was an active participant of NPPA's interactive session with the industry on the recently-launched IPDMS Ver 2. Shri Kamlesh Kumar Pant, Chairperson, National Pharmaceutical Pricing Authority (NPPA), chaired the interactive session. NPPA has requested for member suggestions on IPDMS Ver 2, for which NATHEALTH members submitted their feedback and suggestions.

#### About IPDMS 2.0



- The IPDMS 2.0 launched on 29<sup>th</sup> Aug 2022
- Developed by CDAC, Noida
- Facility of bulk online submission of mandatory returns
- Facility of online service of notices, receipt of reply & check status
- Separate IPDMS access for Medical Devices and Formulations
- Dedicated e-mail id for complaint redressal: nppa-ipdms@gov.in



### NATHEALTH submitted collective CGHS responses to Union Health Secretary

<b>NATHEALTH</b> Healthcare Federation of India	
<b>Annexure I</b>	
Key Clause	Key Considerations
<p><b>Payment Rates</b></p> <ul style="list-style-type: none"> <li>• The existing 2014 rates would continue to apply and CGHS reserves the right to revise the rates even during the period of agreement</li> <li>• In case any procedure is billed at a lower than CGHS rate to any Government or Private Organization in future, same (lower) rate shall be applicable to CGHS.</li> </ul>	<ul style="list-style-type: none"> <li>• The 2014 rates should be adjusted for a broad-based inflation index to account for changes in input costs of medical consumables, wages, and others</li> <li>• A revised grounds up costing exercise may be undertaken to account for the base change since 2014</li> <li>• Differential pricing may be introduced considering the quality of service provided by different hospitals</li> <li>• An ESCROW account may be set up to expedite all future payments</li> <li>• Any deductions must be informed in advance and mutually agreed upon</li> </ul>

In regard to the updated notification on continuous Empanelment Scheme 2022 for empanelment organizations of private Health care (HCOs) under CGHS-corrigendum, NATHEALTH has compiled a set of responses received from the private healthcare organizations. The same were shared with Shri Rajesh Bhushan Ji, Union Health Secretary, Government of India. The initiative will be proceeded further with a meeting of the Union Health Secretary with NATHEALTH, other federations, and key industry leaders.

## Building and Enhancing Public & Government Trust

### Meeting with NITI Aayog to strengthen & expand health infrastructure

NATHEALTH's MedTech Forum 3.0 has initiated a string of dialogues for higher engagement with the Government to strengthen and expand health infrastructure in India. As a part of this, the Federation held a meeting with NITI Aayog and other industry stakeholders. The meeting discussed the healthcare infrastructure presentation deck, which was followed by sharing of collective feedback and suggestions.

#### Key highlights:

- Discussing the path forward to develop India's healthcare infrastructure.
- Understanding the data requirements and the people & organizations to connect with for this development.
- Sharing of guideline document on FM's Rs. 50,000 crore [health scheme](#).
- Higher engagement with the Government to strengthen and expand health infrastructure.
- As next steps, setting up a core team for interactions/meetings to discuss and identify the solutions for taking the agenda ahead.

### Progress meeting on Pradhan Mantri TB Mukta Bharat Abhiyaan

Taking the cause of “Pradhan Mantri TB Mukta Bharat Abhiyaan (PMTBMBA) further, a follow up meeting to assess the progress was organized with Dr. Mansukh Mandaviya, Minister of Health and Family Welfare, Gol, which discussed NI-KSHAY 2.0, a digital platform for community support for persons with TB.

NATHEALTH member industries and partners had actively participated in the National Tuberculosis Elimination Programme (NTEP), and once again the stakeholders are willingly working towards PMTBMBA as well. The meeting also provided additional information to adopt TB patients as per the providers' preferred geography.



## Thought Leadership Initiatives

### Event on Digital Transformation in Healthcare: Opportunities for India & Australia



The Australian Trade and Investment Commission and NATHEALTH organized a panel discussion on “Digital Transformation in Healthcare – Collaboration opportunities for India and Australia” on 30th September 2022 in Bengaluru. The event was organized as a part of the AIBX mission. The theme of the discussion was around digital health technologies roadmap, challenges and incorporating intelligent solutions in the healthcare value chain, followed by interactions with the Australian delegates.

Delegates from Australia included Government officials from the Australian Digital Health Agency (ADHA), ASX listed companies such as Cochlear, ResMed, Alcidion, George Health, and more. During the course of the event, the delegates expressed key interest in understanding the Indian digital health ecosystem.

### Initiation of the NATHEALTH Healthcare Financing Whitepaper

NATHEALTH has started work on its whitepaper on healthcare financing. The Secretariat has completed the Scope of Work document after deliberations with the leadership team and forums of the federation. The report is aimed at:

- Comparing the infrastructure and healthcare spend parameters, with both similar and developed countries, while also highlighting the pain points.
- Highlighting the current models of capital financing (equity – private equity, debt), global best practices, and a way forward including innovative financing options such as VGF & other PPP models, advance working capital funding (green financing), etc. to attract funds for new infrastructure development.

## Thought Leadership Initiatives

### NATHEALTH partnered with ET Hospital Management Summit



NATHEALTH was the Knowledge Partner for the Economic Times Hospital Management Summit, scheduled on 27th September 2022 in Mumbai. The Summit brought together some of the best minds and experts in the field of managing hospitals. It allowed the delegates to understand expert views and perspectives in creating and practicing the best global practices in hospital management. The idea of the Summit was to provide a comprehensive overview of the latest developments in hospital management, including cutting-edge technologies, Government policies, medical tourism, hospital management systems and more.

### Launch of event report on Southern Region Healthcare Dialogue: Healthcare Priorities of Telangana & the Way Forward

NATHEALTH has launched a report on its event - Southern Region Healthcare Dialogue, which was organized at Hyderabad under the theme of “Healthcare Priorities of Telangana & the Way Forward”. The event had witnessed huge participation from the healthcare sector of the region, including the Government. The session focussed on various priority areas in healthcare and was a perfect fit to move NATHEALTH’s 3.0 agenda forward.



## Thought Leadership Initiatives

### NATHEALTH wraps up Expert Series with 11 successful webinars

NATHEALTH's Expert Speak Series was wrapped for the year 2022, with the total number of sessions ending at 11. [Click here](#) to know more about the series.

Topics covered include:

1. Dialysis delivery in India: Demand, Challenges & Policy Insights
2. Exploring the growth potentials of Eastern India healthcare sector
3. Indian Diagnostics – Emerging possibilities in a digitally connected era
4. Reimagining the Next Generation Human Resources required to Upskill Healthcare in India
5. Monkeypox Preparedness for the management, awareness and prevention
6. Antimicrobial Resistance AMR
7. Understanding the triggers of stress and relieving them at work & at home
8. Using innovation to leverage wellness and preventive health testing
9. Improving Operational Efficiency through Digital Health
10. Role of clinical governance for universal coverage
11. Building supply chain resilience

The series is an attempt at increasing NATHEALTH member engagement, enhancing skills, increasing awareness on industry specific issues. The sessions have seen enthusiastic participation from NATHEALTH members.

**NATHEALTH**  
Healthcare Federation of India

JOIN US FOR THE  
**EXPERT SPEAK SERIES**  
EXCLUSIVELY FOR  
NATHEALTH MEMBERS

Increasing NATHEALTH member engagement,  
enhancing skills, increasing awareness on  
industry specific issues

Session on  
Dialysis delivery landscape in India: Demand, Challenges & Policy Insights

21st October 2022 (Friday) - Time: 4:00-5:00 pm

Panel Experts

<b>Speaker</b> Mr. Vikram Muppala Founder & CEO NephroPlus	<b>Speaker</b> Dr. IIA Gert AS Manala, IPVSM, VSM Principal Director Kidney and Urology Institute Fortis Escorts Heart Institute
<b>Speaker</b> Mr. Indrani Roy Choudhury Group CEO Apex Kidney Care	<b>Speaker</b> Dr. Rashish Sharma Medical Director Fresenius Medical Care
<b>Moderator</b> Ms. Shanishani Sharma Manager Tax & Economic Policy Group Ernst & Young LLP	

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enhancing skills, increasing awareness on  
industry specific issues

Session on  
Reimagining the Next Generation Human Resources required to  
Upskill Healthcare in India

14th October 2022 (Friday) - Time: 4:00-5:00 pm

Speakers

<b>Mr. Ajay S Yamadevan</b> Professor & Program Chair FCDH - Healthcare Management Graduate Institute of Management (IIM)	<b>Dr. Prateep Desai</b> Co-Founder CureFoot and Tobacco Care	<b>Ms. Nishi Lakshmi Srini</b> Founder & CEO Pivotal SmartWellness for Seniors
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NATHEALTH MEMBERS

Increasing NATHEALTH member engagement,  
enhancing skills, increasing awareness on  
industry specific issues

Session on  
Indian Diagnostics – Emerging possibilities in a digitally connected era

23rd September 2022 (Friday) - Time: 4:00-5:00 pm

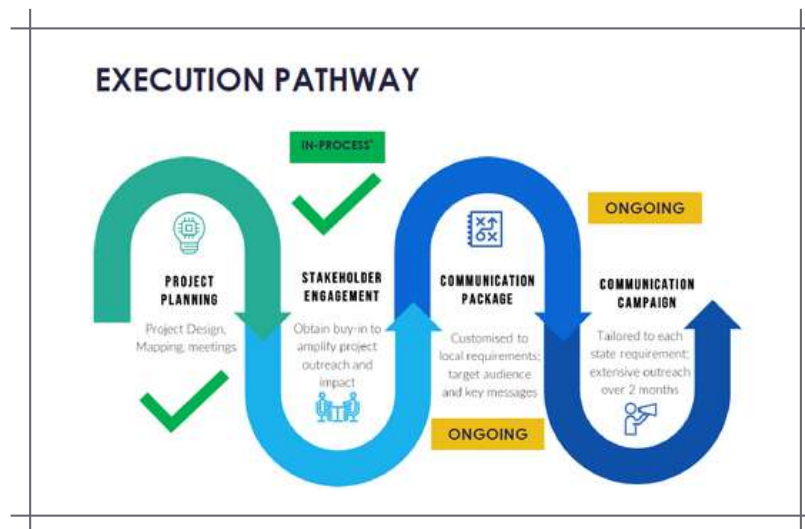
Panel Experts

<b>Speaker</b> Mr. Sanjeev Vashistha Managing Director & CEO PathKind Diagnostics Pvt. Ltd.	<b>Speaker</b> Dr. Ravi Gaur Partner & Director UroPath DPG Specialty Laboratories LLP
<b>Speaker</b> Mr. Deepak Sahni CEO and Founder i-Healthies	<b>Moderator</b> Dr. Anshulje CEO Dr. Anshul Pathology and Imaging Centre

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## CSR Charter Movement

### Mid-term progress report created & shared on Win with Vaccines project



NATHEALTH CSR Charter's Win with Vaccines project has gained a lot of momentum recently. A mid-term report on the same was created and shared with all relevant stakeholders recently.

#### About Win with Vaccines project

Supported by NATHEALTH, Win with Vaccines is a CKD initiative to build vaccine confidence in five low-coverage districts across Assam and Haryana. According to a recent study, vaccine hesitancy is still dominated by myths and beliefs, and the project intends to build a favourable environment and address issues of diffidence in vaccination. The campaign is debunking myths and misconceptions and engaging the Government and private stakeholders to increase the coverage of vaccines. The districts of Nuh in Haryana and Baksa, Chirang, Udalguri & South Salmara in Assam have been selected due to drastically low vaccination coverage.

The Auditors regularly review the project and have so far been satisfied with its implementation and progress. Next steps include kick-starting the communications campaign on the project, and funding initiatives amongst NATHEALTH members and stakeholders.

## Continuous Stakeholder Engagement

### NATHEALTH organized the Eastern Region Industry meet



NATHEALTH arranged the Eastern Region Industry Meet in the month of October in Kolkata. Present in the meeting were NATHEALTH members, AHPI members, AHE(I) members and various industry leaders and stakeholders of the region. During the event, Invest India shared a presentation on the Investment Opportunities in North East and Arthur D. Little (ADL) presented the Concept Note of the Whitepaper 'Future Potential of Healthcare in Eastern India' - a joint initiative between NATHEALTH and ADL.

The event was interactive, and proved to be successful, with a positive response on the initiative from the Eastern region industry leaders. Also discussed were opportunities for collaborating and partnering with Invest India for a Roadshow in Guwahati soon.

### NATHEALTH held its Leadership Team meeting & Governing Council meeting

As a part of regular internal communications, NATHEALTH held a meeting of its Leadership Team and the Governing Council. The meetings collectively indulged into the 6-monthly progress report, various forum & regional updates, CSR and quality campaigns,



as also the Annual Event. Advice, suggestions and feedback were taken from both the LT and the GC. NATHEALTH leaders are an integral part of its overall functioning and they act as a beacon for achieving NATHEALTH's 3.0 goals.



## Movement towards NATHEALTH 3.0 Agenda

### NATHEALTH announces 2 new membership tiers

NATHEALTH has announced two new prestigious membership tiers. Now healthcare professionals and organizations can avail of improved membership benefits with these new levels. Contact [secretariat@nathealth.co.in](mailto:secretariat@nathealth.co.in) for details.



## Inspire | Collaborate | Co-create

Announcing the creation of NATHEALTH  
knowledge centers of competencies.

### NATHEALTH announces 2 new exclusive & prestigious membership tiers

#### LifeTime Patron Membership

*Charges: 5 crores INR  
(One time, plus applicable taxes)*

- Guiding centres of excellence (naming rights)
- Dedicated secretarial support
- Prestige in association with NATHEALTH and access to its broader partners
- Shall have a permanent seat in Governing Council
- Opportunity to convene and host meetings on personal passion/agenda
- Patron members shall have 20 votes in NATHEALTH elections

#### 5-Year Exclusive Membership

*Charges: 2 crores INR  
(One time, plus applicable taxes)*

- Seat in Governing Council for the first year
- Naming rights for 3 years and guide a center of excellence
- Can convene a meeting of the Governing Council on their chosen agenda and host a networking dinner event
- Steering committee member of 2 NATHEALTH strategic priorities
- Honorary invitee to the NATHEALTH President Council meetings as an advisor
- Honorary invitee to CSR charter and steering committee meetings
- Exclusive members shall have 20 votes in NATHEALTH elections

#### Now accepting nominations!

A panel of NATHEALTH Past Presidents, Governing Council & Leadership Team Members will scrutinize every application

#### For more details, contact:

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[siddhartha.bhattacharya@nathealth.co.in](mailto:siddhartha.bhattacharya@nathealth.co.in)

Website: <https://www.nathealthindia.org/>

## Proactive Communications & PR Campaigns

### NATHEALTH's campaign #WeStandWithIndia wins Golden Sabre Award



NATHEALTH is extremely happy to share that the NATHEALTH campaign with Avian WE – #WeStandWithIndia - Building a path to recovery in collaboration with NATHEALTH – Healthcare Federation of India - has won the Gold Sabre in the Healthcare Provider category at the prestigious SABRE Awards Asia Pacific 2022. This was a global event where the Sabre winners of South Asia were shortlisted among other regional winners. The winners were announced at the 2022 SABRE Awards Asia Pacific ceremony at a high-profile event in Singapore.

The multi-pronged campaign, #WeStandWithIndia for NATHEALTH, was designed to bring the focus back on NCDs, educate people that hospitals and private providers/diagnostic facilities are safe and highlight the measures taken by NATHEALTH to build industry-Government connect and advocate on sectorial business concerns. The campaign centered around creation of 3 key pillars: 1) Building data-driven narrative. 2) Building confidence among patients and public. 3) Policy engagement for resource support, incentives for the healthcare sector.

**Outstanding reach of the campaign:** 784+ media stories aligned with our messages reaching out to a vast audience of 946 M+. Recognition from key Government stakeholders including NITI Aayog, NHA and Ms. Smriti Irani. Stories were also tweeted by The Times of India, IANS, Business Standard and The Economic Times.

# Proactive Communications & PR Campaigns

## HEALTHCARE DIAGNOSTICS



**"We're identifying and focusing on clinical segments like allergy, auto immune disorders, etc. We want to strengthen online retail, too"**

**DR. ANAND K.**  
CEO, SBI DIAGNOSTICS



**"We're investing to offer services via digital channels and reinforcing our home collection units to fulfil the changing needs of customers"**

**ANAND K.**  
CEO, SBI DIAGNOSTICS

which is a major market for rival Metropolis Healthcare. In the same year, Metropolis purchased Chemia based Diagnostics Centre and its subsidiary, Bangalore-based Central Health Services for ₹150 crore. (Source: Business Standard)

strengthen in that process. The push for M&A deals began into the larger plan of diagnostics companies to focus on new segments and tap new geographies. Dr Lal PathLabs is focusing on Tier II and Tier III towns especially in north and east India where it is already strong, and on expanding footprint in metro and Tier I towns in south and west India, where it needs to make the most. As Covid-19 testing is no more a profitable area, Dr Lal PathLabs aims to focus on wellness packages and preventive health check-up packages, among other things.

"We are identifying and focusing on clinical segments like allergy, auto immune disorders, etc.," says Dr Anand K, Managing Director of Dr Lal PathLabs. "We also want to strengthen online retail. India is a highly underpenetrated market. Post-Covid-19, diagnostics penetration will grow as the practice of medicine becomes more evidence-based, especially in Tier II and Tier III towns."

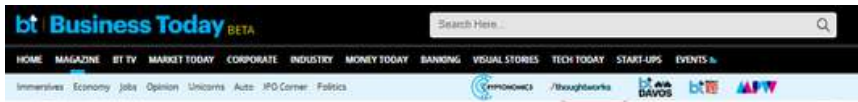
Similarly, for SBI Diagnostics, major growth drivers include expanding its test menu to offer more diagnostic solutions, and expanding its network to acquire market share and new customers. For instance, in FY21, SBI added more than 1,000 centres to its network and in Q4 FY21, it has added about 400 more. "These new touch points are part of our strategic growth plan. We are investing in our capabilities to offer services through digital touch points as well as reinforcing our home collection units to fulfil changing customer needs post-pandemic," says Anand K., CEO of SBI Diagnostics.

For SBI, specialised test offerings like genomic diagnostics (analysis of genes to detect genetic disorders), infectious, genomics

test interactions with genes to detect types of diseases and cancer will drive the science side of the business. In FY22, the chain added close to 100 tests with a special focus on genomics in cancer, reproductive disorders, rare diseases and inherited disorders.

"This year, we are also working on co-marketing initiatives, clinical trial studies, and contract validation for all manufacturers and technology providers, and co-development of new biomarkers (biological indicators of blood pressure, sugar or cholesterol levels). All of these are new growth avenues," says Anand.

In addition, SBI, which has prior experience in delivering large PPP projects in collaboration with governments of Himachal Pradesh, Uttar Pradesh and Bihar in providing diagnostic services at sub-districts, is looking for more such opportunities. Likewise, Metropolis Healthcare aims to nurture and expand the scope for oncology, pre-natal testing, transplant immunology, and infectious and chronic diseases. "We will continue to build our capabilities in different areas and will look out for more opportunities to offer 'affordable' testing to patients as we penetrate further into Tier II and Tier III cities," says Anand K, Managing Director of Metropolis Healthcare. That is mindful that in the past two to three years, the industry has gone through several structural changes and consumer behaviour towards health has also changed. "People have become more health conscious and have proactively started investing in health packages to keep a check on their health. Therefore, our goal will now be to focus on 100 per cent of the population, which includes



**From Reliance to Adani to hospitals, pharma companies & even start-ups, everyone's eyeing this new pot of gold**

Plummeting margins post the pandemic and rising competition from new entrants have forced organised diagnostic players to go back to the drawing board in their search for growth

**Our extra curiosity, innovation, community overcomes ordinary**



**NATHEALTH - Healthcare Federation of India**

Building on the deep penetration of smart devices & the increase in connectivity, India already saw the benefits of #DigitalHealthcare during the #Covid19 pandemic. The adoption is further catalyzed by gov. interventions like: ...see more

**Conventional healthcare capacity is highly unlikely to catch up with the demand and supply gaps the country suffers.**

**Solution: Digital Healthcare**

**NATHEALTH #WeStandWithIndia** @nathealthindia · Oct 19

As we prioritize accessible & affordable healthcare in India, the conversation needs to be driven towards expanding India's health infrastructure by harnessing technologies & innovations through active & meaningful collaboration between the start-up community & industry.

**Barriers that discourage co-innovation partnerships between healthcare startups and corporates:**

- Absence of a clear corporate commitment to open innovation
- Difficulty faced by startups in getting connected to top corporate decision makers
- Cultural differences between the organizations
- Lack of credible and effective interfaces between the two.

**Healthcare Federation of India**

With a shift away from episodic care, towards #PreventativeCare, personalization of health is becoming a key focus area that can be achieved via #DigitalHealth. Several tech. dev. such as miniaturization & acceptance of wearable devices already support #PersonalizedHealthcare.

**How to enter and build a hard-to-beat position in the Digital Health market space?**

**Develop "Digital First" strategies instead of "Digital as an Add-on" for conventional businesses**

**Build digitally enabled supply chains that are resilient, scalable and efficient**

**Create digital health offerings that are integrated - from preventative health, to patient first contact, to care delivery, onwards to post-care follow up and then, recuperative care**

**NATHEALTH #WeStandWithIndia** @nathealthindia · Oct 7

Digitalization of the #Healthcare sector is the future of the industry. However, concerns over privacy have been raised time and again. Here's a study that has analyzed the risk-benefit factor of digitalization.

**news.mit.edu**

Study finds the risks of sharing health care data are low

The potential risk of patient re-identification from publicly available health data is extremely low, according to new research from a team ...

## KEY EFFORTS REQUIRED

- Endowment to Fund & institutionalize Thought Leadership Charter
- Kick-starting NATHEALTH International Charters
- CSR Support behind the quality campaign
- Broad based participation towards NATHEALTH 3.0

**Accelerating Momentum**

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**Special Thanks**







**Quarterly Report | December 2022**

**Healthcare Federation of India (NATHEALTH)**

**Report written, compiled, edited & designed by Health Biz Insight**