



## **Dr. Rana Mehta**

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Partner Healthcare Leader

Dr. Mehta has more than 19 years' of experience in strategizing, planning, commissioning and operations of over 50 hospitals and healthcare systems in Asia. He is conversant with the excellence of services expected in the present competitive scenario across the entire healthcare value chain. He has worked on numerous assignments to develop customized healthcare solutions to suit client needs within political, socio economic, geographic, and demographic imperatives.

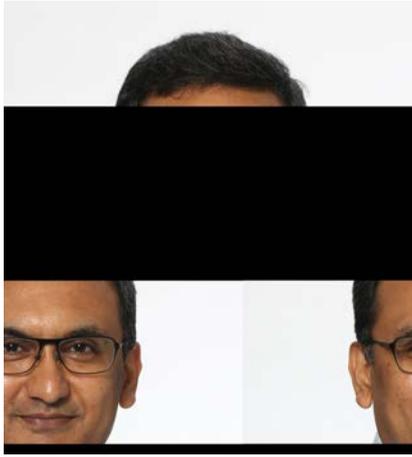
During a decade long stint with **Apollo Hospitals** (India's largest healthcare provider), he was instrumental in commissioning and operating the group's hospitals in New Delhi and Colombo.

His extensive client experience, which includes some of the largest integrated health systems and payers in the Asia, Middle East and Africa has allowed him to pioneer innovative solutions that improve quality and cost for all stakeholders in the delivery system – patients, providers and payers.

He has also been advising clients in the mobile and remote healthcare space, to implement transformation of healthcare in a rapidly changing, information-intensive environment

Dr. Mehta's views are extensively sought after by both international and domestic media on a variety of matters effecting healthcare in the subcontinent and globally. He travels and speaks extensively at leading healthcare forums and management schools across the world.

Dr. Mehta holds Master of Hospital Administration (MHA) from Tata Institute of Social Sciences, Mumbai, India and Bachelor of Medicine, Bachelor of Surgery (MBBS), Medical College, Kolkata, India.



## **Ramesh Krishnan**

**Chief Executive Officer, India Operations Division,  
Parkway Pantai Limited**

Mr. Ramesh Krishnan is the Chief Executive Officer for India Operations Division at Parkway Pantai Limited, one of Asia's largest integrated private healthcare groups operating in Singapore, Malaysia, India, China, Brunei and United Arab Emirates. Mr. Ramesh Krishnan joined Parkway Pantai Limited in January 2016 and brings with him more than two decades of rich experience in pharmaceutical and healthcare industry. His areas of expertise include business leadership, P&L management, strategic planning, and post-merger integration, M&A, business development and key account management. Under his stewardship, Parkway Pantai has witnessed massive expansion in India and continues to be a thought leader in tertiary healthcare.

Ramesh Krishnan is an MBA in International Business from Indian Institute of Foreign Trade. Prior to Parkway Pantai, Krishnan was associated with pharma giants such as Fortis Healthcare, Piramal Healthcare and Aurobindo Pharma; where his key forte was to strategize and implement business growth both organically and inorganically.

He is also the Director of Board of the following corporate entities:

- Apollo Gleneagles Hospitals, Kolkata India
- Continental Hospitals, Hyderabad India
- Centre for Digestive and Kidney diseases, Mumbai India
- Gleneagles Development Pvt Ltd, Singapore
- Parkway Health India Pvt Ltd
- Apollo Gleneagles PET CT Centre, Hyderabad India
- Gleneagles Khubchandani Hospitals, Mumbai India
- Ravindranath GE Medical Associates Private Limited.
- Parkway Health Care (Mauritius) ltd.
- Parkway (Shanghai) Hospital Management ltd.



## **Vishal Bali**

Vishal Bali brings with him 25 years of experience in building and leading global healthcare delivery organizations , scaling healthcare businesses in both developed and developing countries through a combination of organic and M&A driven strategic growth. Vishal brings with him a unique and diversified business experience of managing a \$ 1bn P&L of an integrated healthcare delivery organisation comprising a wide spectrum of healthcare verticals including Hospitals, Diagnostics, Primary Care and Daycare Speciality across Asia Pacific. Having worked with a highly talented multi cultural global team based in Singapore, Australia, India, Hong Kong, Vietnam, SriLanka, Dubai and other countries has given him the exceptional opportunity to transform healthcare businesses and grow teams across geographies.

Vishal is currently Executive Chairman, Asia Healthcare Holdings Pte., a TPG Growth healthcare delivery platform. He is also Co-founder & Chair of Medwell Ventures.

Prior to his current assignment Vishal was the Group CEO for Fortis Healthcare Limited which is the leading provider of healthcare services in India with a network of 68 hospitals and had earlier built presence as Asia's leading integrated healthcare delivery system with a presence across 12 countries and a human capital base of more than 20000 people. His earlier roles also include CEO for Fortis Healthcare International in Singapore and CEO for Fortis Hospitals in India. His past assignment also includes spearheading the growth and transformation of Wockhardt Hospitals from a single hospital to one of the largest pan India speciality hospital chains as its CEO & Managing Director. He led India's largest healthcare delivery merger of Wockhardt Hospitals with Fortis Healthcare besides leading post merger integration and divestments of multiple healthcare delivery assets in different countries. His expertise in successfully integrating healthcare strategy, operations and management through Information technology has set industry benchmarks. Vishal completed his Bachelors in Science and Post graduation in Business from Bombay University and completed an advance program in hospital management from Harvard Medical, Boston. He sits on the board of leading healthcare organisations and has been an invited member of the Strategic Initiatives group of Joint Commission International, US and a past member of the Global Agenda Healthcare Council of the World Economic Forum. His keen interest in education and globalisation of healthcare takes him to leading Healthcare Education Institutes and Business Schools globally which include case studies at the Harvard Business School. He is an active member of various Industry bodies and globally recognized industry public speaker.



## Rajit Mehta

**Rajit Mehta** is the **Managing Director & Chief Executive Officer** of **Max Healthcare**, a leading private healthcare company in India and is a **member of the Board of Directors** of the Company.

He is also a **Non-Executive Director** at **Max Life Insurance**, **Max Skill First** and is a **trustee** of **Max India Foundation** – the CSR arm for Max Group of Companies. In addition, he is the **Chairman of CII Northern Region Committee on Healthcare**, **Member of CII Northern Regional Council & Member of CII National Healthcare Council** for the year 2017 – 18 and also a **Governing Council Member** at **NATHEALTH**, Healthcare Federation of India.

As the **Managing Director & Chief Executive Officer of Max Healthcare**, Rajit provides strong leadership in helping Max Healthcare in achieving its **vision of being the most admired healthcare company in India** known for **clinical and service excellence**.

Max Health Care has established a strong reputation across North India and has also been awarded the **"Healthcare Brand of the year 2016"** at the IHW summit. Under Rajit's leadership **MHC has adopted the 5C framework** (Care, Clinical excellence, Cohesion, Commitment and Compliance) to transform and align execution. Several transformative initiatives have been implemented to impact Patient Safety & Experience, Clinical excellence and to build a strong **SevaBhav** ethic.

Max Healthcare has adopted the mantra of **"Chasing Zero"** and has become the first and only network in India to electronically monitor the 4 major hospital acquired infections thereby drastically reducing the incidence of these infections. It is also the first network to have a third party monitoring of Patient satisfaction which has facilitated improvements in process efficiencies and has helped bring down complaint rates substantially.

MHC has made **two large acquisitions** which have significantly increased its footprint in NCR and has also **seeded alternate business models** keeping in mind emerging trends and to secure future growth.

Rajit was a **founder member** of **Max Life Insurance** and has been instrumental in helping Max Life become an admired, profitable and well-run Company. During his tenure at Max Life, he undertook additional responsibilities as the **Chief Transformation Officer** and provided oversight on execution of key initiatives; designing and implementing new work systems;

aligning key stakeholders; rationalising the cost structure to improve profitability; and laying down a comprehensive **change management agenda**. Rajit has played a strategic role in helping Max Life expand its **distribution footprint** across India including facilitating a project to “**Revamp Sales processes**”. The project culminated in Rajit co- authoring a book titled “**Growth Leadership Practices at Max Life**”.

During his tenure as Chief Operating Officer, Max Life progressed it's Quality & Service Excellence journey. This included putting a **Service Blueprint** in place, implementing a comprehensive **outsourcing strategy** to impact customer experience and cost and **embedding the MPEF framework** in the business. Rajit has also mentored the setting up of the **Learning & Development Centre of Excellence**, now called **Max Skill First**.

Prior to Max Life Insurance, he was the **Director - Personnel at Bank of America** and has also worked with **HCL**. His total experience spans 3 decades. Rajit is a graduate in Commerce, post graduate in Human Resources and has also attended an **Advanced Management Program at INSEAD- France**. He is the recipient of the **Chairman's Award for Excellence** at Max Life Insurance.



## **Antony Jacob**

**Chief Executive Officer & Whole Time Director**

### **Business Information:**

Antony Jacob spearheads Apollo Munich Health Insurance towards achieving the aim of Uncomplicating Health Insurance for its stakeholders. Apollo Munich has been identified to possess the best rated products by the industry and leading publications. The Company under Antony's leadership, has also been rated as a Great Place to Work (GPTW) year on year, for the last 6 years in a row.

Apollo Munich Health Insurance is a joint venture between the Apollo Hospitals Group, Asia's largest healthcare group, and Munich Health, Munich RE's health business segment, which offers global health insurance and reinsurance excellence.

The Company offers innovative and award-winning health, personal accident and travel insurance plans for individuals, families and corporates, with state-of-the art infrastructure and uncomplicated services, delivered by engaged employees. The company also caters to large and small corporate groups with customized Group Health Insurance Plans. The company has obtained several positive reviews and ratings for its health insurance plans and policies, which have been ranked as the best plans in the health insurance industry by several of India's most popular publications.

The company offers its products through a network of 108 offices, well-trained sales partners and directly through its call center, website and in-house sales force.

### **Memberships Held:**

- Executive Committee Member of General Insurance Council (GIC)
- Co-Chair Health Insurance Committee of Federation of Indian Chambers of Commerce & Industry (FICCI)
- Insurance Committee Member of Confederation of Indian Industry (CII) & Sub Committee Member on Pension & Household Finance at Reserve Bank of India (RBI)
- Governing Council Member of Healthcare Federation of India (Nathealth)
- Governing Council Member of Data & Technology Committee of Insurance Information Bureau of India (IIB)
- Academic Governing Council Member - Institute of Insurance & Risk Management (IIRM)
- Committee Member of Indo German Chamber of Commerce (IGCC)

**Directorships Held:**

On the Board of Directors of Prodapt Solutions



## **Dr. Om Manchanda**

Om Manchanda is the Chief Executive Officer of Dr Lal PathLabs Ltd.

In 1990, Om joined Unilever Group Companies (now Hindustan Unilever) as a management trainee. He worked for HUL for nearly 10 years in various positions.

In Nov. '99, he moved on to Monsanto India Limited as their National Marketing Manager and thereafter as their National Sales Manager.

Early 2003, He joined Ranbaxy Laboratory Limited in their Global Consumer Healthcare Division before joining Dr Lal Pathlabs in October 2005.

He has successfully led the transformation of Dr Lal PathLabs in last 12 years from a small business to a professionally run listed company.

He has done MBA from IIM Ahmedabad, and has nearly 28 years of work experience. Before doing his MBA, he completed his bachelor's degree in Veterinary Sciences.



## **Sunil Thakur**

### **Director & Chief Operating Officer, Quadria Capital**

- Sunil is a Director and Chief Operating Officer with Quadria Capital, an Asian healthcare focused private equity fund with managed assets of over US\$ 1.5 billion.
- Sunil has an extensive healthcare investment and transaction experience across the Asia-Pacific market and has been involved in some of the landmark deals in the healthcare space.
- In his career spanning 17+ years, Sunil has led and executed deals worth over US\$ 7 billion across M&A and Capital Raise.
- Sunil serves on the board and committees of various healthcare companies and few prestigious institutions.
- Prior to Quadria Capital, Sunil has worked with Religare Capital Markets and PNB Gilts at various senior positions.
- He has a Masters Degree in International Business from Delhi School of Economics.



## **Vivek Kanade**

Siemens Healthcare Private Limited

Vivek Kanade, holds a Degree in Electronics from the NTTF Electronics Centre, Bangalore. He started his career in 1992 with Hindustan Motors. After moving to Siemens, he has worked in diverse roles over a period of 22 years in Sales, Service Management, Regional Management and Modality Management.

His last assignment was as Vice President of Global Sales and Marketing for the Refurbished Business, based out of Forchheim, Germany. Since March 2016, he is the Executive Director of Siemens Healthcare Private Limited handling the business of Zone India comprising India and neighboring countries of Bangladesh, Nepal, Sri Lanka, Bhutan and Maldives.