



Priyanka Aggarwal

Partner, Healthcare Practice, BCG India

Priyanka is a Partner and Director based in the Delhi office of BCG. She has 17 years of consulting experience and serves clients in Healthcare and Industrial Goods sector.

Across her consulting career, Priyanka has served clients across the healthcare spectrum – pharmaceutical companies, hospitals and medtech companies – on topics ranging from business strategy, operations transformation, procurement, sales and marketing and organisational effectiveness. Within industrial goods – she focuses on supply chain and data-driven analytics based performance improvement opportunities.

Priyanka has worked across multiple geographies including India, US and SE Asia. She is known for her passion for client impact, pushing the performance trajectory of her clients – and challenging the status-quo. Internally, she is firm but caring leader to her teams, inspiring the next generation of women to take their role in the corporate world with confidence.

She is the author many publications BCG Perspectives publication "Power to the Patient", BCG-Mint collaboration on "Health Systems Leapfrogging in India: A need and a possibility. She is a regular speaker at Healthcare conferences and is a member of NATHEALTH.

Priyanka graduated from IIM Ahmedabad in 2000 as a Gold Medalist, and completed her B.E. in Electronics & Communication from Delhi University (also a University Gold Medalist). She was selected as one of Corporate India's fastest rising women Leaders by Economic Times- Spencer Stuart in 2016.



R. CHANDRASHEKHAR

Mr. Chandrashekhar is President of NASSCOM, the premier trade body for the IT-BPO Industry in India.

He has had an illustrious career with rich experience in Government. He has been Chairman of the Telecom Commission and Secretary in the Department of Telecommunications in the Ministry of Communications & Information Technology, Government of India from September, 2010 till his retirement from Government service at the end of March, 2013. Earlier, he was Secretary in the Department of Information Technology from June, 2009 to September, 2010 and also held concurrent charge of this assignment from February, 2011 to March, 2012 in addition to his current charge.

As Telecom Secretary, he was responsible for driving several key policies and strategies covering licensing, spectrum management, National Broadband Plan, Convergence, Manufacturing, Investment, security, R&D and the National Telecom Policy 2012. He was the principal architect behind a triad of policies covering Telecommunications, Electronics and Information Technology that was unveiled in draft form by the Government of India in October, 2011. All the three policies were approved by the Government in 2012. The thrust of these policies is to optimally leverage Information and Communication Technologies to find innovative solutions in education, health care, financial inclusion, e-governance, skill development, employment generation, etc.

As the Secretary of the Department of Information Technology, he steered the formulation of national policies for the IT sector and for promoting Electronic System Design and Manufacturing and R&D in the Electronics and IT sector. He was also responsible for overseeing implementation of a number of major national initiatives in the sector including the National e-Governance Plan, which he played a key role in designing and in formulating the Electronic Service Delivery Act. Earlier, he established the first Department of Information Technology in the country in the state of Andhra Pradesh and was Secretary of the Department from June, 1997 to December, 1999. The policies and strategies he formulated catapulted the state to the forefront of the country in the sector and became a role model for several states and countries.

Born in 1953, Mr. Chandrashekhar received a M.Sc. degree in Chemistry from the Indian Institute of Technology, Bombay and a M.S. degree in Computer Science from the Pennsylvania State University, USA. He is widely travelled and has a unique understanding of cultural diversity, both within the country and across the world. He was conferred the Prime Minister's Award for Excellence in Public Administration for the year 2007-08. He has been conferred several awards including Data Quest Path Breaker of the Year Award in 2005 and Distinguished Alumnus award of IIT-Mumbai in 2010.

Bhaskar Pramanik

Chairman, Microsoft Corporation (India) Pvt. Ltd.



Mr. Pramanik is responsible for all marketing, operations and business development efforts of Microsoft in the country and he provides leadership for all Microsoft assets in India including Microsoft Research, Microsoft India Development Centre, Microsoft Global Delivery, Microsoft IT and Microsoft Global Technical Support Centre. Mr. Pramanik leads Microsoft India's interactions with the Government, policy makers, customers and business partners.

Mr. Pramanik is focused on defining Microsoft India's strategy to offer best-in-class platforms and productivity services in alignment with our mission to empower every person and every organization on the planet to achieve more. He believes in developing people, promoting diversity and inclusion in the workplace and harnessing India's talent and innovation to bring the power of IT to positively impact society at large.

With over 35 years of experience in the Indian IT industry, Mr. Pramanik comes to Microsoft from Oracle where he had been the Managing Director for its Indian operations after the global acquisition of Sun Microsystems by Oracle. At Oracle, his focus was to create higher growth through greater cross leveraging of lines of business; to enhance customer satisfaction and to increase employee motivation.

Prior to Oracle, he worked for Sun Microsystems for 13 years as the Managing Director in India and in his last position, served as Global Vice President, Commercial Systems at the U.S. HQ. Mr. Pramanik was instrumental in building the company's presence in India and growing it at a pace faster than the industry average. He has held several senior management positions in Digital Equipment India Ltd., Blue Star Ltd., and NELCO.

Mr. Pramanik is an engineering graduate from the Indian Institute of Technology, Kanpur and has attended the Advanced Marketing Management Program at Stanford University. He is a member of the Executive Council of NASSCOM and is the co-chair of the National Committee for IT, ITES & e-Commerce at CII. In the past, he has also held leadership positions at other industry bodies including MAIT and AMCHAM.

Mr. Pramanik is based in Gurgaon with his family. His interests are photography and reading.



Swaminathan Dandapani (Swami)

Swami who is presently a Director on the Boards of Tata Business Support Services (a wholly owned subsidiary of Tata Sons) & School of Inspired Leadership on January 31st relinquished his position as the Chairman of Manipal Integrated Services (a part of the Manipal Education & Medical Group) after providing Strategic direction, Accelerated Profitable growth and Strategic exit to the corporation. Through a strategic acquisition in December 2015, Swami integrated and consolidated the new acquisition with the existing business making it an 18000+ folks business and in December of 2016 through a strategic disinvestment provided an exit to the existing investors in the corporation.

Prior to this position, Swami was also the Executive Chairman of Manipal Health Enterprises. In his role as Executive Chairman of Manipal Health Enterprises, Swami provided direction and leadership to the Healthcare business expanding the footprint of Manipal Hospitals in new geographies both within & outside India. Visioning & building new business models leveraging technology & through joint ventures, expanding capacities in existing properties, building new Hospital assets through acquisitions have been some of the contributions that Swami has made to Manipal Health Enterprises. Swami is also the initiative lead for one of NATHEALH's key initiative – "Bridging the Health Divide – LEVERAGING DIGITAL INDIA"

Prior to joining Manipal Health Enterprises Swami was the Managing Director & Chief Executive Officer of Infosys BPO (a fully owned subsidiary of Infosys Ltd) with annual revenues of over 600 Million dollars & industry leading profitability. Swami led the firm building a 25000 + team worldwide, of over 65+ different nationalities in their workforce, with global operations in 6 centers in India and over 18 centers outside India in Americas, Europe, China, LATAM and APAC.

Swami has over 40 years of rich and varied experience in General Management, Finance & Accounting, Sales & Marketing, International Trading and Human Resources Management. He has performed multiple roles in Sales, Marketing and Operations, leading global teams in the Automobiles, Consumer Durables, Technology, Manufacturing and Services industries. He has also been associated with infrastructure projects in India and overseas. Swami has successfully concluded & executed several M&A projects across US, Europe, APAC, Middle East & India in multiple business verticals.

Recognized as a thought leader in the industry Swami is a key note speaker in many global conferences. Simplifying complexity through his focus on People, Process and Technology has enabled over 150 global corporations in improving their efficiencies, effectiveness and helping them to move into new markets with agility. Swami is a great believer in processes and metrics and has made operational excellence a key focus for business growth. Under his leadership, corporations under his watch have won several key awards on Delivery & Operational Excellence, HR practices and sustainable work spaces etc.



Milan Rao is the President & CEO of GE Healthcare – India & South Asia. In this role, he is responsible for building and delivering on the strategic growth objectives of GE Healthcare in India and South Asian countries. In addition to building competitive sales, marketing and field service strategies, he is also responsible for building a comprehensive product management and localization strategy, driving strategic partnerships, government affairs and Public Private partnerships. He also oversees global supply chain, technology, R&D and IT teams based in South Asia.

Milan Rao is also responsible for major joint venture partnerships of GE in South Asia – Wipro GE Healthcare (as the Managing Director) and GE – BEL. Additionally, Milan also drives the distribution strategy for GE Healthcare’s emerging markets in Asia and Africa. He is the Chairman of Federation of Indian Chambers of Commerce & Industry (FICCI) Medical Equipment forum and also serves as Chairman of Healthcare Federation of India (NATHEALTH) Medical Technologies forum.

Milan has been with GE for nearly two and a half years. Prior to joining GE Healthcare, Milan was the CEO for the Enterprise Business (B2B arm) of Bharti Airtel, where he was responsible for a \$700MN business from corporate and government institutions in India and around the world. Overall, he has 20+ years of experience in creating and growing businesses across multiple industries in multinational companies such as Citibank, Morgan Stanley, Seagram and Bharti Airtel.

Milan is a graduate of Computer Engineering from IIT, Varanasi (BHU) and MBA from IIM Calcutta and is currently based in Bangalore, India.

Personal details, if required:

Milan is married to Ritu, a marketing and business strategy consultant and travel entrepreneur, and they have a ten year old daughter, Alyssa. Milan is an outdoors enthusiast and enjoys playing tennis and golf. He also appreciates movies and music across different genres.



Amit Mookim
General Manager – South Asia
QuintilesIMS

Amit leads the business for QuintilesIMS across South Asia. Amit's responsibility is to leverage QuintilesIMS' global and regional consulting, data and technology assets and people to assist life science, medical technology, healthcare and insurance clients. Amit brings with him a deep knowledge and understanding across key areas like new business setup and growth, strategy, M&A and Private Equity.

Prior to QuintilesIMS, Amit was with KPMG India where he was heading the Healthcare vertical. Amit was one of the youngest Partners in KPMG and helped the firm build and grow the Private Equity Advisory and Strategy business and also the Healthcare Practice for India and across Asia Pacific. He worked across 11 countries across India and Asia Pacific as part of this role.

In his career span of 15 years, Amit has set up and led successful teams in Strategy, PE/ M&A Advisory and Healthcare. He has advised Indian and multinational corporations, funding organizations like the World Bank and DFID, Governments, Private Equity and Venture funds and startups. He is a part of some of the leading industry bodies such as FICCI, NATHEALTH, and TiE. Amit has also authored a Thought Leadership for the Future of Healthcare forum which was launched by the President of India in 2014.

In his personal capacity, Amit actively promotes the cause of healthcare entrepreneurship in India and is currently mentoring 2 healthcare startups to grow and professionalise. As part of his Board role at TiE, a

non-profit organization to support entrepreneurship, Amit has created and set up the healthcare startup community. The role of this community is to mentor new startups in Healthcare and provide them access to mentors, industry and funding.

Amit has done his Bachelor in Economics from University of Kolkata and hisMBA from FMS, Delhi. Amit believes that fitness and endurance are two key aspects for personality development and is a long distance runner. He has participated in 14marathon runs in the last 3 years across 3 countries.
