

Biography



Dr. Rana Mehta

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Partner
Healthcare Leader

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Dr. Mehta has more than 19 years' of experience in strategizing, planning, commissioning and operations of over 50 hospitals and healthcare systems in Asia. He is conversant with the excellence of services expected in the present competitive scenario across the entire healthcare value chain. He has worked on numerous assignments to develop customized healthcare solutions to suit client needs within political, socio economic, geographic, and demographic imperatives.

During a decade long stint with **Apollo Hospitals** (India's largest healthcare provider), he was instrumental in commissioning and operating the group's hospitals in New Delhi and Colombo.

His extensive client experience, which includes some of the largest integrated health systems and payers in the Asia, Middle East and Africa has allowed him to pioneer innovative solutions that improve quality and cost for all stakeholders in the delivery system – patients, providers and payers.

He has also been advising clients in the mobile and remote healthcare space, to implement transformation of healthcare in a rapidly changing, information-intensive environment

Dr. Mehta's views are extensively sought after by both international and domestic media on a variety of matters effecting healthcare in the subcontinent and globally. He travels and speaks extensively at leading healthcare forums and management schools across the world.

Dr. Mehta holds Master of Hospital Administration (MHA) from Tata Institute of Social Sciences, Mumbai, India and Bachelor of Medicine, Bachelor of Surgery (MBBS), Medical College, Kolkata, India.





DR. RAAJIV SINGHAL

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EDUCATION

ARMED FORCES MEDICAL COLLEGE (AFMC) Pune, India
M.B.B.S Graduate and M.S. General Surgery; 2nd best ranked medical college in India 1991

WEST MIDLAND AMBULANCE SERVICE West Midlands, U.K.
Diploma in Disaster Management 2006

INDIAN INSTITUTE OF MANAGEMENT Ahmedabad, India
Hospital Management Development Program 2008

EXPERIENCE

Rich and varied experience of over 22 years in the healthcare industry:

The Abraaj Group Mumbai, India
Director - Head of Healthcare Operations May 2015

- Actively involved in the due diligence of all pipeline projects in India. Leading the creation of the value creation plans/AOP which will act as the blueprint for business plans going forward.
- Part of the Operations Council for strategy planning of other AGHF platforms.
- Active participant in fundraising
- Recently appointed as Independent Director on the Board of Apollo Dhaka.

Sakra World Hospital Bangalore, India
An Indo-Japanese joint venture 2014-2015

Group CEO

- One of the fastest growth periods in healthcare with the doubling of Revenue and OPD numbers in six months
- Implemented a quality and operational matrix to create more efficiencies.

Fortis Healthcare New Delhi, India
Joined as Facility Director Feb. 2009 2009 – 2014

Promoted to Zonal Director – November, 2010

Promoted to Vice President – July, 2013- June 2014

- Managed 1500 beds across 7 hospitals with a P&L of US\$ 250 mm for the region.
- PPPs: initiated and operationalized two PPPs with state governments of Uttarakhand and Chhattisgarh
- Hub and Spoke Model – Heart Command Centers (HCCs): successfully implemented the hub and spoke model in the cardiac super-specialty by establishing 20 heart command centres in India and abroad (Ras al-Khaimah, Nepal, Bangladesh and Afghanistan)
- e-ICUs –. Played an instrumental role in setting up India’s first e-ICU concept in India. Based on this concept, FEHI now connects more than 150 ICU beds in remote cities like Raipur, Raigarh, Dehradun, and Amritsar

Aditya Birla Memorial Hospital, Pune, India
 250-bedded multi-specialty hospital 2008-2009
Medical Director

- Responsible for all medical operations and clinician recruitment and engagement.

N. M. Wadia Hospital, Pune Pune, India
Medical Director; Associate Dean of Angeles University, Philippines. 2006 – 2008
N.M. Wadia Hospital is a century-old 150-bedded hospital

- The hospital conducts partnership programs in MBBS with Angeles University, Philippines.

Medical Superintendent and Head of Trauma Unit Ruby Hall Clinic, Pune
Ruby Hall Clinic is a 550-bedded multi-specialty hospital. 2004 – 2006

- Worked as the Chief Project Coordinator for the ‘Saving Lives’ Project. This EMS project was in collaboration with West Midland Ambulance Service, UK.
- Trained over 1500 medical practitioners under the project.

Indian Army India
Surgeon 1991 – 2004

- Dr. Singhal served in the Indian Army for 13 years as a surgeon in the toughest terrains, including Siachin, the highest battlefield in the world, and the jungles of northeast India.

ACADEMICS AND RESEARCH

Initiated the following academic and training programs at Fortis Hospitals

- Emergency Medicine Technician Course (Advanced level) – launched in 2011 with the University of Utah
- Physician Assistant Program – launched in 2010

AWARDS AND ACCREDITATIONS

During the tenure at Fortis Hospitals, steered FEHI towards following:

- India’s Most Caring Hospital – Ministry of Consumer Affairs 2009
- Best Cardiology Centre in India – Government of India Survey 2009
- JCI Accreditation 2010, 2013
- NABH Accreditation 2011, 2014
- Asian Hospital Management Excellence Award at Singapore 2011
- The Best Hospital in Cardiology in India – CNBC-TV18 Awards 2012 and 2013

COMMITTEES

- Associated with various healthcare committees - Co-Chair of the FICCI Committee on Health Insurance and a member of FICCI Health Services National Committee.
- Guest Speaker at various forums - FICCI, AIIMS, AFMC, and for MBA students at Symbiosis University of Health Sciences.
- Recently recognized by the Governor of Karnataka for his outstanding contribution to 'Innovation in Healthcare'



TEMASEK HOLDINGS

Profile



R Venkatesh
Managing Director
India

R Venkatesh is Managing Director- India of Temasek Holdings Advisors India Pvt.Ltd. He has been with Temasek since 2008 and has handled investments across Life Sciences, Infrastructure and Real Estate sectors. In addition he has actively participated to provide guidance and key inputs to several portfolio companies like Apollo Healthstreet, Healthcare Global, Medreich Ltd, Intas, Medanta etc. at their respective Boards.

Before joining Temasek, he was at Ernst &Young and Kotak Mahindra Capital Company for over 14 years, where he was handling Corporate Finance assignments in diverse industrial sectors. Prior to that, he has had short stints at TVS Group and Cipla Ltd.

Venkatesh has a Masters degree in Management from Birla Institute of Technology & Science, Pilani. He is also a Chartered Financial Analyst (CFA).



Mr. Bhavdeep Singh, Fortis CEO

Bhavdeep Singh is the CEO of Fortis Healthcare and has been there since July of 2015. He had earlier led Fortis between 2009 and 2011 as well.

Mr Singh is an accomplished business leader with over 20 years of leadership experience in North America and Asia. He has worked in multiple industries and held leadership roles in Healthcare, HR, Sales/Merchandising and Retail. Prior to his return to Fortis in 2015, Bhavdeep was Head of US Operations for Ahold, a 26 billion dollar retailer with almost 800 locations.

As the CEO of Fortis, Bhavdeep and the team at Fortis are focusing on providing great patient care through clinical excellence and best in class nursing care.

Sunil Thakur

Director & Chief Operating Officer, Quadria Capital



- Sunil is a Director and Chief Operating Officer with Quadria Capital, an Asian healthcare focused private equity fund with managed assets of over US\$ 1.5 billion.
- Sunil has an extensive healthcare investment and transaction experience across the Asia-Pacific market and has been involved in some of the landmark deals in the healthcare space.
- In his experience spanning 16+ years, Sunil has led and executed deals worth over US\$ 7 billion across M&A and Capital Raise.
- Sunil serves on the board and committees of various healthcare companies and few prestigious institutions.
- Prior to Quadria Capital, Sunil has worked with Religare Capital Markets and PNB Gilts at various senior positions.
- He has a Masters Degree in International Business from Delhi School of Economics.



Ms. Ameera Shah is the Promoter & Managing Director of Metropolis Healthcare Ltd., a multinational chain of pathology centres.

Ms. Shah has evolved Metropolis to a fully integrated chain of 150 diagnostic centres and more than 1000 collection centres across emerging markets in India, South Asia, Africa and Middle East. Metropolis delivers over 30 million tests a year, catering to more than 20,000 Laboratories, Hospitals, Nursing homes and 2,00,000 Doctors and Consultants.

She has revolutionized the pathology industry from being a doctor led practice to a professional corporate group in an extremely unregulated, competitive and fragmented market. Under her leadership, Metropolis has been the first to create a sustainable business model for pathology, the first to traverse in to emerging markets & the first to implement global standards of quality in all its processes & systems.

An International & National award winner, she is recipient of many accolades, some of which are:

- **Exemplary Women Leadership award'** at the World Women Leadership and Congress awards '**Young Global Leader'** list brought out by the prestigious '**World Economic Forum'**
- **Inspiring Business Leaders of India'** by the Economic Times
- **Forbes Asia** listed Ms. Shah in the **Asia's Most Powerful Women 2015 Issue**



Bio-sketch

Rajeev Ahuja, Ph.D., is a development economist with over 15 years of work experience in the development sector. His most recent job was in the Bill & Melinda Gates Foundation (BMGF) where he worked as senior health economist. Prior to it, he worked in the Health, Nutrition, and Population unit of the World Bank for about 8 years. He was also a senior fellow in a Delhi-based private think-tank, ICRIER, where he spent 6 years working on a variety of development issues. He has also been a consultant to UNDP, ILO, DFID, and Harvard School of Public Health. Email: ahujaahuja@yahoo.com